

# InsurPac State Totals - 2010

12/7/2010

STATE	2009 \$\$ In	2010 Goal	2010 \$\$ In	\$\$ Per Agency	# of Agencies	# of Donors	# YA's Given	2010 Young Agent Goal	2010 Young Agent \$\$ In
Alabama	\$15,045.00	\$15,300.00	\$10,725.00	\$31.54	340	52	12	\$1,550.00	\$1,550.00
Alaska	\$2,322.00	\$1,750.00	\$2,025.00	\$51.92	39	13	4	\$200.00	\$725.00
Arizona	\$10,306.00	\$17,200.00	\$8,963.00	\$23.46	382	37	3	\$1,700.00	\$401.00
Arkansas	\$22,970.00	\$10,150.00	\$16,650.00	\$73.67	226	47	16	\$1,000.00	\$5,700.00
California	\$19,750.00	\$25,850.00	\$19,755.00	\$34.42	574	93	41	\$2,600.00	\$4,090.00
Colorado	\$6,189.00	\$12,250.00	\$11,419.00	\$41.98	272	26	4	\$1,250.00	\$569.00
Connecticut	\$21,404.00	\$13,950.00	\$19,525.00	\$62.98	310	43	7	\$1,400.00	\$6,675.00
Delaware	\$2,900.00	\$1,950.00	\$1,790.00	\$41.63	43	11	1	\$200.00	\$100.00
D.C.	\$1,700.00	\$1,300.00	\$900.00	\$31.03	29	5		\$150.00	
Florida	\$59,588.00	\$64,050.00	\$41,625.00	\$29.23	1424	244	49	\$6,400.00	\$6,075.00
Georgia	\$34,269.00	\$23,350.00	\$30,695.00	\$59.14	519	161	52	\$2,350.00	\$8,503.00
Hawaii	\$2,350.00	\$1,550.00	\$1,200.00	\$35.29	34	6		\$150.00	
Idaho	\$14,310.00	\$6,100.00	\$8,800.00	\$64.71	136	38	5	\$600.00	\$800.00
Illinois	\$64,154.00	\$52,400.00	\$51,704.00	\$44.38	1165	121	24	\$5,250.00	\$12,370.00
Indiana	\$17,201.00	\$23,500.00	\$16,759.83	\$32.11	522	104	51	\$2,350.00	\$3,334.83
Iowa	\$34,345.00	\$33,200.00	\$28,810.00	\$39.04	738	214	23	\$3,300.00	\$2,225.00
Kansas	\$21,565.00	\$19,650.00	\$15,246.00	\$34.89	437	84	13	\$1,950.00	\$3,396.00
Kentucky	\$19,455.00	\$16,000.00	\$15,800.00	\$44.38	356	80	24	\$1,600.00	\$2,890.00
Louisiana	\$32,380.00	\$17,750.00	\$36,491.00	\$92.62	394	73	15	\$1,800.00	\$3,130.00
Maine	\$8,880.00	\$7,800.00	\$7,245.00	\$41.88	173	32	4	\$800.00	\$375.00
Maryland	\$3,870.00	\$9,600.00	\$2,370.00	\$11.13	213	23		\$950.00	\$850.00
Massachusetts	\$24,625.00	\$63,400.00	\$21,425.00	\$15.21	1409	119	10	\$6,350.00	\$2,070.00
Michigan	\$15,505.00	\$43,800.00	\$16,372.00	\$16.83	973	111	57	\$4,400.00	\$4,705.00
Minnesota	\$26,522.00	\$24,600.00	\$25,055.00	\$45.80	547	97	19	\$2,450.00	\$3,155.00
Mississippi	\$10,540.00	\$9,950.00	\$8,230.00	\$37.24	221	58	6	\$1,000.00	\$700.00
Missouri	\$13,607.00	\$25,450.00	\$10,535.00	\$18.61	566	58	6	\$2,550.00	\$875.00
Montana	\$6,745.00	\$4,050.00	\$6,390.00	\$71.00	90	29	8	\$400.00	\$1,035.00
Nebraska	\$25,605.00	\$12,300.00	\$8,785.00	\$32.18	273	38	7	\$1,250.00	\$1,890.00
Nevada	\$7,980.00	\$6,550.00	\$5,256.00	\$36.00	146	18	2	\$650.00	\$540.00
New Hampshire	\$11,845.00	\$7,550.00	\$10,700.00	\$63.69	168	21	1	\$750.00	\$2,500.00
New Jersey	\$29,205.00	\$23,850.00	\$26,675.00	\$50.33	530	88	9	\$2,400.00	\$1,445.00

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New Mexico	\$8,360.00	\$6,600.00	\$7,950.00	\$54.08	147	32	10	\$650.00	\$725.00
New York	\$52,520.00	\$57,750.00	\$30,614.00	\$23.86	1283	136	17	\$5,800.00	\$5,555.00
North Carolina	\$65,901.00	\$32,900.00	\$57,325.50	\$78.42	731	334	94	\$3,300.00	\$11,837.50
North Dakota	\$4,820.00	\$2,050.00	\$6,030.00	\$134.00	45	12		\$200.00	
Ohio	\$14,610.00	\$28,550.00	\$11,460.00	\$18.08	634	53	5	\$2,850.00	\$575.00
Oklahoma	\$21,040.00	\$17,450.00	\$17,660.00	\$45.52	388	71	10	\$1,750.00	\$1,750.00
Oregon	\$1,870.00	\$10,100.00	\$1,300.00	\$5.80	224	6		\$1,000.00	
Pennsylvania	\$9,380.00	\$56,200.00	\$6,470.00	\$5.18	1249	38	4	\$5,600.00	\$800.00
Rhode Island	\$8,295.00	\$6,750.00	\$7,025.00	\$46.83	150	37	3	\$700.00	\$400.00
South Carolina	\$47,360.50	\$13,750.00	\$35,308.50	\$115.77	305	150	34	\$1,400.00	\$8,160.00
South Dakota	\$9,570.00	\$9,700.00	\$7,195.00	\$33.31	216	50	7	\$950.00	\$770.00
Tennessee	\$20,800.00	\$19,300.00	\$13,525.00	\$31.53	429	52	3	\$1,900.00	\$650.00
Texas	\$67,405.00	\$79,150.00	\$56,185.00	\$31.94	1759	178	5	\$7,900.00	\$810.00
Utah	\$7,000.00	\$4,350.00	\$6,900.00	\$71.13	97	17	3	\$450.00	\$600.00
Vermont	\$5,525.00	\$4,750.00	\$5,150.00	\$48.58	106	11	4	\$500.00	\$550.00
Virginia	\$7,220.00	\$19,750.00	\$6,165.00	\$14.04	439	29	8	\$2,000.00	\$820.00
Washington	\$30,835.00	\$15,050.00	\$12,387.50	\$37.09	334	38	3	\$1,500.00	\$400.00
West Virginia	\$5,400.00	\$5,000.00	\$2,050.00	\$18.47	111	9	1	\$500.00	\$100.00
Wisconsin	\$18,755.00	\$17,000.00	\$12,990.00	\$34.37	378	54	5	\$1,700.00	\$800.00
Wyoming	\$1,415.00	\$1,450.00	\$1,610.00	\$50.31	32	15	4	\$150.00	\$270.00
IIABA Staff	\$11,757.00	n/a	\$10,363.00	n/a	n/a	46	6	n/a	\$3,135.00
<b>TOTAL:</b>	<b>\$1,006,970.50</b>	<b>\$1,003,750.00</b>	<b>\$813,584.33</b>	<b>\$36.47</b>	<b>22306</b>	<b>3,512</b>	<b>699</b>	<b>\$100,550.00</b>	<b>\$121,381.33</b>

States in Yellow have met their 2010 goal.

States in Blue achieved Eagle Status in 2009.

State goals are determined by dividing the total goal of \$1 million by the total number of agencies (22,306), and then multiplying that dollar amount (\$45) by the number of agencies in a given state. This number is then rounded to the nearest \$50 increment.

Young Agent goals are determined by taking 10% of the state goal and rounding that number to the nearest \$50 increment. Young Agent totals in bold have met their goal.