

InsurPac State Totals - 2009

7/1/2009

<u>STATE</u>	<u>2008 \$\$ Raised</u>	<u>2009 Goal</u>	<u>2009 \$\$ Raised</u>	<u>\$\$ Per Agency</u>	<u># of Agencies</u>	<u>GC</u>	<u>FC</u>	<u>PC</u>	<u>GO</u>	<u>CT</u>	<u>PL</u>	<u>MC</u>	<u># YA's Given</u>	<u>2009 Young Agent Goal</u>	<u>2009 Young Agent \$\$ Raised</u>
Alabama	\$17,848.00	\$14,750.00	\$8,120.00	\$24.24	335	9	8	9	8				8	\$1,500.00	\$1,320.00
Alaska	\$1,050.00	\$2,000.00	\$1,910.00	\$42.44	45	16	2	2					5	\$200.00	\$570.00
Arizona	\$9,441.00	\$15,750.00	\$6,631.00	\$18.52	358	9	4	15	3				1	\$1,600.00	\$251.00
Arkansas	\$26,920.00	\$10,300.00	\$16,550.00	\$70.73	234	14	7	13	12	4			14	\$1,050.00	\$3,740.00
California	\$23,580.00	\$30,550.00	\$13,155.00	\$18.96	694	30	17	10	6	3			19	\$3,050.00	\$2,805.00
Colorado	\$5,780.00	\$11,550.00	\$5,019.00	\$19.08	263	9	3	5	4	1			4	\$1,150.00	\$339.00
Connecticut	\$21,481.34	\$13,550.00	\$15,055.00	\$48.88	308	19	6	6	1	3	1	1	4	\$1,350.00	\$5,425.00
Delaware	\$2,200.00	\$2,350.00	\$2,510.00	\$47.36	53	5	5	1	2				1	\$250.00	\$20.00
D.C.	\$1,840.00	\$1,400.00	\$1,350.00	\$42.19	32	2	1	2	2					\$150.00	
Florida	\$65,977.00	\$58,200.00	\$47,997.00	\$36.28	1323	149	104	39	18	5			47	\$5,800.00	\$5,980.00
Georgia	\$32,037.00	\$24,450.00	\$23,695.00	\$42.62	556	102	13	22	10	4			50	\$2,450.00	\$6,075.00
Hawaii	\$1,900.00	\$1,600.00	\$1,850.00	\$51.39	36	2	3	1	2					\$150.00	
Idaho	\$8,620.00	\$5,800.00	\$7,760.00	\$58.79	132	6	4	7	6	2			4	\$600.00	\$800.00
Illinois	\$45,291.00	\$52,250.00	\$47,548.00	\$40.02	1188	50	30	13	9	25	1		21	\$5,250.00	\$8,189.00
Indiana	\$11,676.00	\$24,150.00	\$10,526.00	\$19.17	549	21	9	7	4	3			7	\$2,400.00	\$850.00
Iowa	\$26,270.00	\$32,800.00	\$25,755.00	\$34.57	745	133	29	28	4		1		22	\$3,300.00	\$2,020.00
Kansas	\$20,495.00	\$18,450.00	\$12,025.00	\$28.70	419	91	17	10	5				9	\$1,850.00	\$1,325.00
Kentucky	\$17,525.00	\$16,150.00	\$4,040.00	\$11.01	367	5	8	4	3	1			9	\$1,600.00	\$1,340.00
Louisiana	\$26,280.00	\$17,700.00	\$19,133.00	\$47.59	402	12	16	13	10	2	2		8	\$1,750.00	\$1,070.00
Maine	\$8,190.00	\$7,900.00	\$6,100.00	\$34.08	179	8	6	7	6				4	\$800.00	\$920.00
Maryland	\$3,740.00	\$9,450.00	\$700.00	\$3.26	215	4	1	1	1					\$950.00	
Massachusetts	\$29,350.00	\$65,050.00	\$14,210.00	\$9.61	1478	29	17	13	6	3			5	\$6,500.00	\$675.00
Michigan	\$11,615.00	\$45,600.00	\$8,735.00	\$8.43	1036	28	10	5	4	2			5	\$4,550.00	\$815.00
Minnesota	\$20,405.00	\$25,200.00	\$19,900.00	\$34.73	573	43	10	18	8	4	1		19	\$2,500.00	\$2,830.00
Mississippi	\$9,540.00	\$9,700.00	\$7,840.00	\$35.64	220	15	21	7	2	1			6	\$950.00	\$720.00
Missouri	\$6,935.00	\$25,500.00	\$7,195.00	\$12.41	580	17	14	8	4				7	\$2,550.00	\$550.00
Montana	\$5,270.00	\$3,850.00	\$4,770.00	\$54.20	88	12	5	4	1	2			9	\$400.00	\$625.00
Nebraska	\$11,980.00	\$11,100.00	\$12,375.00	\$49.11	252	14	8	15	8	1			11	\$1,100.00	\$4,465.00
Nevada	\$10,115.00	\$6,000.00	\$5,660.00	\$41.62	136	3	7	6	2	2			1	\$600.00	\$20.00
New Hampshire	\$11,300.00	\$7,500.00	\$9,570.00	\$55.96	171	7		10	3		2		1	\$750.00	\$2,500.00

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New Jersey	\$31,790.00	\$24,550.00	\$20,495.00	\$36.73	558	28	9	7	6	3	2	1	13	\$2,450.00	\$2,795.00
New Mexico	\$7,895.00	\$6,450.00	\$7,450.00	\$50.68	147	9	4	4	4	3			3	\$650.00	\$350.00
New York	\$59,330.00	\$58,550.00	\$28,555.00	\$21.45	1331	36	31	26	16	5			8	\$5,850.00	\$2,200.00
North Carolina	\$64,669.00	\$32,400.00	\$38,616.00	\$52.47	736	146	42	34	9	7	2		64	\$3,250.00	\$8,437.00
North Dakota	\$3,590.00	\$2,000.00	\$3,890.00	\$86.44	45	1	3	3	3	1				\$200.00	
Ohio	\$14,235.00	\$28,950.00	\$11,425.00	\$17.36	658	21	8	17	7	1			4	\$2,900.00	\$325.00
Oklahoma	\$18,520.00	\$17,550.00	\$11,730.00	\$29.40	399	14	8	13	7		1		11	\$1,750.00	\$2,050.00
Oregon	\$3,000.00	\$9,950.00	\$1,650.00	\$7.30	226	2	3	2	1					\$1,000.00	
Pennsylvania	\$4,455.00	\$56,950.00	\$4,100.00	\$3.17	1294	14	9	4	2				3	\$5,700.00	\$450.00
Rhode Island	\$10,310.00	\$7,250.00	\$5,945.00	\$36.03	165	23	6	3	5				3	\$750.00	\$275.00
South Carolina	\$38,717.50	\$13,650.00	\$24,920.00	\$80.39	310	41	17	14	7	8		1	31	\$1,350.00	\$7,375.00
South Dakota	\$9,410.00	\$9,400.00	\$4,445.00	\$20.87	213	31	3	3	3				6	\$950.00	\$500.00
Tennessee	\$21,052.50	\$19,400.00	\$10,750.00	\$24.38	441	15	5	10	9	2			2	\$1,950.00	\$500.00
Texas	\$28,479.00	\$76,900.00	\$12,145.00	\$6.95	1748	29	13	19	5	1			4	\$7,700.00	\$600.00
Utah	\$5,405.00	\$3,950.00	\$6,250.00	\$69.44	90	3	5	7	2		1		3	\$400.00	\$1,000.00
Vermont	\$5,475.00	\$4,900.00	\$4,725.00	\$42.57	111	1	5	3		1	1		1	\$500.00	\$150.00
Virginia	\$6,852.50	\$20,300.00	\$3,715.00	\$8.06	461	12	6	4					4	\$2,050.00	\$145.00
Washington	\$36,360.00	\$15,100.00	\$7,075.00	\$20.63	343	7	6	8	3	2	1		2	\$1,500.00	\$325.00
West Virginia	\$6,115.00	\$4,900.00	\$1,700.00	\$15.18	112	1	2	1		1				\$500.00	
Wisconsin	\$17,365.00	\$17,200.00	\$8,075.00	\$20.65	391	16	10	5	2	1			4	\$1,700.00	\$450.00
Wyoming	\$680.00	\$1,400.00	\$805.00	\$25.16	32	6	3						1	\$150.00	\$200.00
IIABA Staff	\$9,429.00	\$8,500.00	\$8,370.00	n/a	n/a	10	5	2	2	1		1	3	\$850.00	\$455.00
TOTAL:	\$901,985.84	\$1,010,800.00	\$594,515.00	\$26.10	22778	1,330	588	490	247	105	16	4	471	\$100,350.00	\$84,821.00

Highlighted states have met their goal. GC - General Contributor; FC - Founders Club (\$150-\$249); PC - Pioneer Club (\$250-\$499); GO - Gold Club (\$500-\$999); CT - Centennial (\$1000-\$2499); PL - Platinum (\$2500-\$4999); MC - Millennium Club (\$5,000)

State goals are determined by dividing the total goal of \$1 million by the total number of agencies (22,778), and then multiplying that dollar amount (\$44) by the number of agencies in a given state. This number is then rounded to the nearest \$50 increment.

Young Agent goals are determined by taking 10% of the state goal and rounding that number to the nearest \$50 increment.

Young Agent totals in bold have met their goal.