

# FLORIDA'S FUTURE INSURANCE LEADERS

The mission of the FAIA YAC's leadership immersion program is:

TO ATTRACT HIGH CALIBER AGENTS AND HELP THEM DEVELOP  
THROUGH EDUCATION AND MENTORSHIP TO BECOME FUTURE LEADERS IN THE  
INSURANCE INDUSTRY AND THEIR COMMUNITY.

**Candidates must be sponsored by their agency for application for membership in the FFIL class. The class is open to FAIA Young Agent Council members only.**

## Criteria for Admission to FFIL Program

- Prior graduates of FFIL or FAIA leaders such as: current or former board members, agency owners or local board officers may invite students of their choice to submit an application.
- The current FAIA chairman, the VP of Education, and members of your YAC leadership will then review that application.
- The application requests basic information about the prospective students, and also asks for information about current community service and business affiliations. A letter of commitment will be required from the candidate.
- A former graduate of the class will make a personal call to present formal invitation to the class once the application is accepted.
- Candidates must have a minimum of three years in the insurance agency business, with preference given to those with five years or more. Maximum age of candidate: 40 years.

*Information on accommodations will be included in material from the FAIA website or emailed to you well in advance of the event.*

*Please be sure to check [www.faia.com](http://www.faia.com) regularly, and keep us informed if your email address changes.*

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## An advanced leadership immersion program presented by the FAIA Young Agents Council

<p style="text-align: center;"><u>December 2010</u> <b>Leadership Introduction</b></p> <p>Held the week of the December FAIA Board meeting, classes will cover leadership and introduce mentoring and reporting requirements.</p> <p>Orientation and History of FAIA, IIABA, Trusted Choice, and FMS.</p> <p style="text-align: center;">Dates: December 6–8, 2010</p>	<p style="text-align: center;"><u>August 2011</u> <b>Council Leadership</b></p> <p>Held the week of the Planning Session, this session includes information on councils, task forces, and other ways to become involved.</p> <p>Community Service module also included.</p> <p style="text-align: center;">Dates: August 18–20, 2011</p>
<p style="text-align: center;"><u>March 2011</u> <b>Political Summit</b></p> <p>Held the week of the Legislative Fly-In, this session includes training in political action and legislative process, meetings with legislators, and the YAC InsurPac – A – Thon.</p> <p style="text-align: center;">Dates: March 15–17, 2011</p>	<p style="text-align: center;"><u>August 2011</u> <b>Graduation</b></p> <p>Also at Planning Session GRADUATION ceremonies!</p> <p style="text-align: center;">Dates: August 18–20, 2011</p>
<p style="text-align: center;"><u>June 2011</u> <b>Networking and Carrier Relationships</b></p> <p>Held the week of the Convention and Education Symposium. Your attendance is <i>required</i> for Saturday's Business &amp; Awards Brunch during Convention, all YAC events, and informal meetings with mentors.</p> <p style="text-align: center;">Dates : June 9–11, 2011</p>	<p style="text-align: center;"><b>Volunteering</b></p> <p>Students are strongly encouraged to volunteer for other FAIA Council Task Forces, to be active in their local YAC zones, local boards, and in the community. More information and details will be provided during the first FFIL session. Your assigned mentors will also offer guidance.</p>

ATTENDANCE AT ALL EVENTS IS **REQUIRED** FOR THE STUDENT TO RECEIVE THE FFIL CERTIFICATE.

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FFIL Application for Fiscal Year 2010
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Please fully complete the application below, and attach a resume or CV. The application fee is \$50. Students will be required attend the Legislative Fly-In, Convention, and Planning Session. Registration fees for these events will be waived for FFIL students.

Since space is limited, we ask that you send a commitment letter signed by the student and agency principal. Please tell us why you want to be in the program, and note that you understand that you are responsible to complete the course and pay travel and lodging expenses for all events.

Sponsor's Name:
Candidate's Name:
Your FAIA Member Number:
Agency:
City/Branch
Phone:
Your E-mail Address:
Insurance License Number:
# of years in insurance agency business:
Other leadership training courses taken:
Course name(s) and date taken:
Name of your Manager/Mentor:
Mentor's e-mail address:

x \_\_\_\_\_  
**Student signature**

x \_\_\_\_\_  
**Agency Mentor/Manager signature**

*Date Signed:* \_\_\_\_\_

*Date signed:* \_\_\_\_\_